Sage Peachtree

10 Ways Sage Peachtree Beats the Competition

Most accounting software will help you with day-to-day accounting such as payables and receivables, but you need more than that to fully manage your finances. Sage Peachtree is perfect for small businesses because it delivers many easy-to-use, powerful features that you won't find with other options. For accuracy, control and results that ultimately lead to success, Sage Peachtree beats the competition!

> "**Easy** to navigate… works **the way you do.**"
> –Ramon Ray
> Smallbiztechnology.com

1 **Real, double-entry accounting principles – just like CPAs**

Most business owners are not CPAs, but that does not mean you should keep your business books using the same method as your personal accounts. Double-entry accounting is more accurate than other methods and is an industry best practice. It recognizes the dual nature of every financial transaction expressed by the basic accounting equation, Assets = Liabilities + Equity.

2 **In-depth audit and security functions to protect your data (and your money)**

Your small business cannot afford to lose money because of accounting errors or fraud. The Sage Peachtree Internal Accounting Review[1] can find accounting errors with up to 15 different checks of data. It looks for common mistakes as well as suspicious transactions. Plus, with module- and screen-level security and audit trails, you can track who is entering data, editing existing entries, or accessing particular functions.

> *"The median loss for organizations with fewer than 100 employees was $200,000 - primarily due to check tampering and fraudulent billing."*
>
> *Association of Certified Fraud Examiners*

3 **Customized dashboards and management centers so you stay in the know**

With easy access to information, you can improve customer service, take action quickly, and better plan purchases and spending. That's the power of the Sage Peachtree informative dashboards and management centers. Get high level views of key business metrics and quickly drill down to the details. Plus, each center is fully customizable, so you can view the most important information for your business:

- Business Status Center
- Customer Management Center
- Vendor Management Center
- Inventory Management Center
- Job Management Center

4 **Business analytics and reporting that help you make better decisions**

Wondering which customers to target or where your best opportunities are for profitability? With Sage Peachtree Business Intelligence[2], you can create customized reports that help you answer these questions and discover new insights into your business. This integrated reporting and analysis solution lets you build custom reports using your Sage Peachtree data and the familiar interface of Microsoft® Excel®. Once you create the report, you can save it for future use so it's always up-to-date with the latest data.

> "…remarkable business intelligence modules are **advanced and easy to use.**"
> –Pam Baker
> Small Business Computing

5 **Strong inventory management that improves your bottom line**

A true strength of Sage Peachtree, its inventory management easily helps control costs and reduces errors. Create and track inventory based on color, style, size, and more. Reserve inventory requested on purchase and sales orders. Even monitor inventory levels and automatically create a purchase order to replenish inventory. You also can:

- Establish up to 10 different price levels per item
- Update prices by dollar amount or percentage
- Choose from several different inventory costing methods including Average, LIFO, FIFO, and Specific-Unit costing
- Track warranty and repair information with serialized inventory

> "Designed for small and growing businesses, Sage Peachtree Premium Accounting 2012 remains **a strong solution for any small business**."
> – *CPA Practice Advisor*

6 **Project and job management tools to help increase profitability**

Sage Peachtree saves time by quickly giving you answers to job-related questions in the Job and Project Management Center. In addition, the robust change order tracking system lets you see how job changes affect profitability by tracking estimated expenses and revenue down to phase and cost code. You can also follow even the most complex jobs with Order Process Workflow. This unique feature tracks the status of each step and lets you notify the next person in the process with a status and specific notes.

7 **Seamless integration with Sage ACT! for a comprehensive view**

Sage Peachtree integrates with Sage ACT! using the included Sage ACT! Link for Peachtree. You'll have the details of your customers and vendors such as credit information, current balance, last invoice and payment, open quotes, sales orders, receipts, and more right at your fingertips. Eliminate duplicate data entry to save time, and even view real-time accounting summaries from within Sage ACT!

> "…helps you **make proactive**, informed business **decisions**."
> –*Brian Tankersley, CPA.CITP K2 Enterprises*

8 **Accounting solutions from Sage that grow with you**

Whether you plan to add employees, expand your inventory, or diversify your business, Sage offers a solution for every stage of your business with easy upgrades to more robust features and functionality. Sage Peachtree Quantum provides a high-performance option for your growing business with support for up to 40 users[3]. As you continue to grow, you have the option to remain in the Sage family with a transition to Sage mid-market solutions. Sage offers industry-specific solutions for the construction, manufacturing, real estate, nonprofit, healthcare, and distribution industries.

9 **Training and support you can count on**

With U.S.-based technical support, in-product tips and tricks, and online training, you'll feel secure knowing that assistance is close at hand when you need it. With a Sage Business Care subscription, you can call support at your convenience, automatically receive product upgrades, access a dedicated account manager, and even get help with questions about your Sage Peachtree data in Excel[4].

10 **Extended services for expanded functionality**

Sage Peachtree integrates with a range of services and third-party add-on solutions so you can accept credit cards, process payroll, perform online back-up, remotely access your computer, and more. Access a complete range of expanded business functions including: accounting, operations, customer relationship management, human resources, time tracking, and merchant services.

> "Once you get Sage Peachtree Complete Accounting working for you...**you will find more time and less stress in your work day**."
> –*TopTenREVIEWS™*

In addition to these 10 market-leading qualities, Sage Peachtree comes equipped with cash flow management tools, Microsoft Excel, Word and Outlook® integration, and a wide range of built-in features that maximize visibility into your business finances. For an easy-to-use solution that provides the accuracy, control, and insight you need to get the results you want, Sage Peachtree beats the competition. For more information, visit **www.Peachtree.com**.

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