



Pivot3 VDI Partner Application

Company Information

| | | | |
|------------------|------|-------------------------|--|
| Company Name/DBA | | Phone: | |
| Address: | | City: | |
| State: | | ZIP: | |
| Company Website: | www. | Company Territory/Scope | |

Key Contacts

| Role: | Name | Title | E-Mail | Office Phone |
|---|------|-------|--------|--------------|
| Executive Sponsor | | | | |
| Primary Relationship Contact | | | | |
| Primary Technical Contact | | | | |
| Post-Sale Service & Support Contact | | | | |
| Your VMware VDI sales contact (VMware employee) | | | | |

Company Locations:

Do you currently sell VMware View? Which versions?

What Vertical markets do you sell into? (circle/highlight all that apply)

| | | |
|---------------------|---------------|------------------------|
| Healthcare | Manufacturing | Federal Government |
| Education K-12 | Finance | State/Local Government |
| Education Higher Ed | | |

Staffing Total

| | | |
|--------------------------|--|--|
| Total Employees | | |
| Sales Staff | | |
| Service & Support Staff | | |
| VMware-Certified Techs | | <i>Specify types and numbers of each</i> |
| Project Management Staff | | |

Business Overview

Please Describe Your VDI Deployments

| Vertical Market | Number of Desktops | VDI Solution(s) Sold - Virtualization Software, Servers, and Storage |
|-----------------|--------------------|--|
| | | |
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Thanks For Your Interest In Pivot3!
Please Call Your Pivot3 Contact With Any Questions

