

## The Technology Comes in a Box—the Solution Doesn't.

Why Novell Consulting? Novell Consulting is a team of highly skilled professionals focused on helping you maximize the value from your Novell investment—from Identity Management to Linux Virtualization— and everything in between. This service provides you with the tools, expertise and experience to help your business grow, reduce costs and simplify its IT environment.

Let Novell help you get your new Novell products up and running in record time. With Fast Tracks, you can bypass the learning curve, save weeks of trial and error and ensure a smooth, optimized deployment.

Fast Tracks feature a combination of services, such as consulting, training and support—all designed to make your deployment of a Novell solution easier.

# Novell IT Consulting

## Methodology

### Getting Started with Novell

Novell IT Consulting and its partners can help you with all your technical challenges, speeding the adoption of your Novell solution. From beginning to end, Novell IT Consulting has proven methodologies and phases to ensure your success. Such phases include:

#### Discovery

During the Discovery phase, Novell IT Consulting and its partners establish the business needs for the solution and define the high-level project scope by identifying your business drivers and needs. This establishes a context for structuring a high-level solution that defines boundary conditions and, most importantly, the scope for the engagement. Typical activities during the Discovery phase are scoping and direction setting.

#### Inception

The Inception phase is the delivery start of the engagement and includes launching the project and developing a deeper understanding of your business environment and the architectural makeup of the solution. The Inception phase activities include initial architectural design and requirements assessments.

#### Elaboration

The purpose of the Elaboration phase is to deeply analyze the problem domain, extend the high-level architecture definition and establish a sound, detailed design for the solution. It is during the Elaboration phase that we see the level of effort take a dramatic turn toward the detailed engineering decisions required to implement a successful solution. The main activity during the Elaboration phase is creating the detailed design for your solution.

#### Construction

During the Construction phase, Novell IT Consulting and its partners create the solution as defined by the deliverables from the Elaboration phase. The Construction phase is more of a manufacturing process where emphasis is placed on managing resources and controlling operations to optimize costs, schedules and quality. Activities during this phase include building, configuring and custom developing your solution along with integration testing.

#### Transition

Once your solution has been delivered, Novell assists you with user-acceptance testing and deploying the solution into the target production environment. The Transition phase also includes the activation of support processes and resources that the customer will leverage after deployment. Typical activities include detailed user-acceptance testing, deployment, ongoing support and knowledge transfer to your staff. **Benefits**

When you engage Novell IT Consulting, delivered directly from Novell or one of our trusted partners, you benefit from:

- Reduced risk with industry-best practices incorporated into strategy, design and implementation plans
- Proven methodologies that deliver proven results

- Objective face-to-face feedback and input to supplement the work you and/or your partner has done
- Extensive knowledge transfer from Novell experts to yours
- Minimized implementation costs
- Increased savings in time, money and management efforts