

DROPPER[®]

Since 1902



A Brief History



Our original window shade factory.



1921 building.



Our first projection screen factory, formerly Alton Evan's Dry Goods Store, presently Spiceland Community Center.



Luther O. Draper
Founder, President 1902-1938

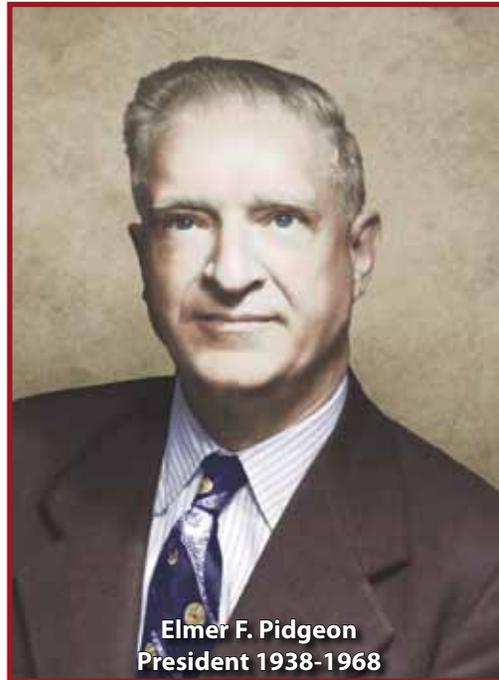
In the summer of 1902 Luther O. Draper decided to go into the window shade business. Mr. Draper's business philosophy was simple—to make a quality product and sell it at a reasonable price. Mr. Draper saw the problem of the sun's heat and glare in schools—the largest buildings in most communities at that time. He addressed

that problem by making and selling spring-roller window shades in Spiceland, Indiana, 40 miles east of Indianapolis.

In 1918 Mr. Draper was joined by his son-in-law Elmer Pidgeon. Mr. Draper later became a prominent state politician and Elmer Pidgeon assumed management of the company in 1938.

The window shade business grew through two world wars and a depression, and the Luther O. Draper Shade Co. became known as a good employer and a strong supporter of local youth and charitable organizations. In 1957, Luther Pidgeon, grandson of the founder, invented a new and uniquely durable classroom projection screen. With time, projection screens grew to be a complete product line, and were augmented by related audio-visual products such as projector and flatscreen lifts.

The FlexShade Systems line of commercial window shades debuted in 1989, and in 1994 Draper entered the gym equipment market. These expansions were overseen by the fourth generation of family ownership. Today the company is a true global citizen, with customers throughout the United States and over 100 foreign countries.



Elmer F. Pidgeon
President 1938-1968

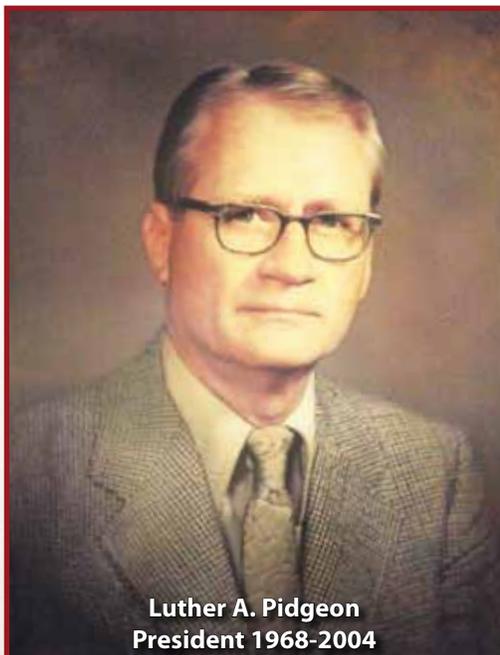


High quality window shades were Draper's primary product for 60 years.



Draper office circa 1925.

Draper's 500 employees, still led by Luther Draper's descendants,



Luther A. Pidgeon
President 1968-2004

operate with the same business philosophy: build a quality product, and sell it at a reasonable price. Over the years, Draper has become known as a consistently responsible corporate citizen. Employees and management today continue to build on that tradition.



Howard Newkirk, Draper's Sales Manager for 25 years, stands by the V Screen, Draper's first projection screen.

The Draper Mission

Draper's Executive Committee



Back Row (left to right): Alan Beattie - Operations Manager, Gary Knowles - Chief Financial Officer, Bob Wilson - Director of Engineering, Karl Dick - Human Resources Director, Bob Mathes - AV/Video Market Manager, Front Row: Mike Broome - Vice President of Manufacturing, John Pidgeon - President, Chris Broome - Contract Market Manager

Responsibility To Our Employees

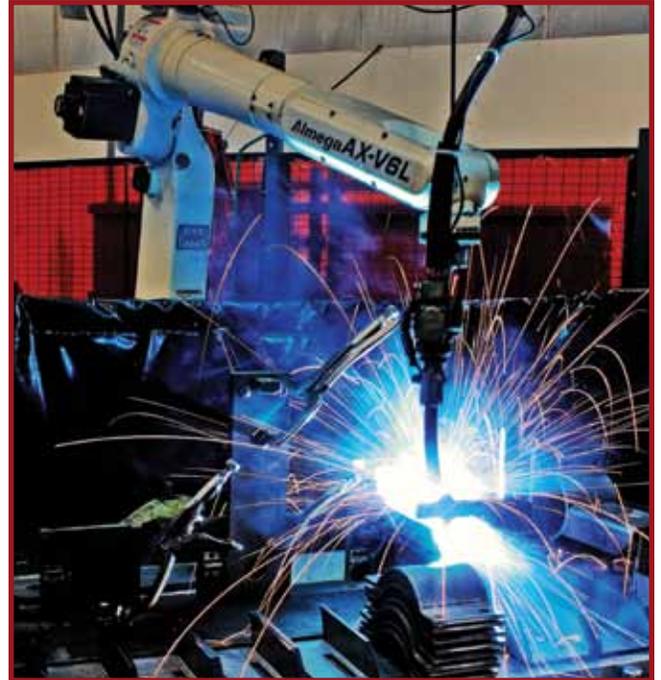
Throughout the company's history, Draper has never laid off an employee. Our employees enjoy competitive wages and a superior benefit package, including the rare combination of a company-funded pension plan, profit sharing, and a 401(k) plan with matching contributions. Draper also provides a generous group medical plan that includes an innovative free on-site primary care medical clinic and an award-winning wellness program.

Responsibility To Our Community

Draper is a generous contributor to the local community and consistently supports the local United Way, Relay for Life, and Dollars for Scholars campaigns. Other recent beneficiaries include the public library, volunteer fire department, community center, school corporation and youth organizations. Draper generously and consistently supports the volunteer and community activities of its employees.

Responsibility To Our Environment

Draper is looking forward to the needs of the future by establishing itself as a market leader in "Green" environmentally-friendly products and operations.



Our Commitment To The Environment

Draper is committed to providing products for the sustainable design market. As members of our local, state, and national community and as members of the U.S. Green Building Council, our company and our employees strive to become more environmentally conscious. We continuously upgrade our facilities to be more energy efficient, and practice “reduce, reuse and recycle” programs. We will continue to upgrade and design new products with these goals in mind.

Draper Offers GREENGUARD® Certified Products In All Product Lines

All of Draper’s primary product lines now include GREENGUARD® “Children & Schools” Certified Products which meet the strictest off-gassing standards. These products have been certified by GREENGUARD® Environmental Institute as not only low-emitting products but as contributors to a safer and healthier indoor environment for school aged children. Draper is the only manufacturer of gymnasium equipment, and was the first projection screen manufacturer to receive GREENGUARD® certification.

Our Facility



765-987-7999



DRAPER[®]

**Spiceland, Indiana
Corporate Headquarters and
Manufacturing Complex**

**Draper also has manufacturing
facilities and/or sales offices in
the following locations:**

*Placentia, California
Corby, United Kingdom
Halmstad, Sweden
Stockholm, Sweden*

Projection Screens



Draper is the second largest manufacturer of projection screens in the world. Draper's projection screen product offering includes over 60 different models, ranging from tiny table-top screens to extremely large screens for performing arts venues and arenas.

Primary customers include schools, colleges and universities, companies, banks, hospitals, hotels, government buildings and home theatres.

Draper exports projection screens to over 100 countries.

Projector & FlatScreen Lifts



Greensboro, GA residence from Electronic House feature July/August, 2010 Home of the Month, Photography by Joseph Hilliard, Elkhart, IN

Draper is the largest manufacturer of specialized lifts for video projectors and flat panel displays in the world. Draper's wide range of lifts hide a projector above the ceiling line when not in use, then lower it into position when it's show time. Depending upon the model, vertical travel ranges from just a few inches to over 32 feet.

Draper's ability to provide custom lift solutions is without peer.

Window Shades



Dana Hotel, Chicago, IL. Dealer: Contract Décor, Inc., Thousand Palms, CA. Architect: Eckenhoff Saunders Architects, Chicago, IL. Photography by Barry Rustin, Evanston, IL.

Draper is one of the largest manufacturers of window shades in the United States. Draper FlexShade Systems allow for almost unlimited flexibility in solar control. They provide glare control and room darkening anywhere windows or skylights are found: classrooms, offices, boardrooms and training rooms, hospitals and nursing facilities, residences and home theatres, museums and any skylit space

Computerized control systems allow Draper motorized shades to operate automatically according to the day of the year and azimuth of the sun, enabling optimum solar control and maximum energy savings.

Every Draper shade, motorized or manual, is custom made and individually tested to make sure it meets the high quality standards for which Draper is known.

Gymnasium Equipment



Blue Water YMCA, Port Huron, MI, Architect: TMP Associates, Inc., Bloomfield Hills, MI, Photography by Jill Brososky, Jeff Bell Photography, Fort Wayne, IN.

Draper is the largest manufacturer of gymnasium equipment in North America, providing everything for a new gym except the bleachers and scoreboards. Primary products include basketball backstops, gym dividers, wall pads and volleyball equipment.

Draper gym equipment products are sold through a network of dealers highly skilled in installing gym equipment. All products are manufactured to the unique dimensions of each gymnasium.

Draper EZ-Fold is the premier basketball backstop on the market today, and has been since its introduction in 1955.



Green Leadership: Draper, Inc. is a member of the U.S. Green Building Council (USGBC), the nation's foremost coalition of building industry leaders working to promote buildings that are environmentally responsible, profitable and healthy places to live and work. The USGBC developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System™ for the design, construction and operation of high performance green buildings. LEED promotes a whole-building approach to sustainability in site development, water savings, energy efficiency, materials selection and indoor environmental quality. Draper has 12 LEED®-Accredited Professionals on staff. More than half of our sales staff has received in-depth LEED® training.

Draper is a founding member of the InfoComm AV Sustainability Task Force, working to create the Sustainable Technology Environments Performance (STEPSM) rating system. Active in 2011, this system is designed to determine the sustainable nature of an AV system.

Draper conducts training sessions for architects, designers, dealers and installers, designed to increase awareness of the proper specification and use of window shades, projection screens and related AV products, and how they integrate with sustainable building design.

Green Products: Draper products can improve a building's energy efficiency. Window shades reflect light and heat from the sun, reducing the amount of energy required to cool the building. Motorized window shades can automatically adjust to compensate for the changing shade requirements throughout the day. Shades support healthy daylighting while reducing or eliminating uncomfortable glare for workers.

Draper, Inc. is proud to be a member of or have our products listed by several additional building industry leaders and standards organizations dedicated to promoting buildings and products that are environmentally responsible, profitable, and that create healthy places to live and work. Some of these include: GreenSpec (www.buildinggreen.com), GREENGUARD® (www.greenguard.org), Texyloop (www.texyloop.com/internet/gb/), Confidence in Textiles (www.oekotex.com), and the Green Thinker Network (www.greenthinkernetwork.com).

Green Manufacturing: The construction of Draper products has become friendlier to the environment by including increasing quantities of low- and zero-emission materials and increasingly efficient manufacturing processes. All Draper product lines contain significant recycled content, and we continue to make concerted efforts to increase the recycled content in all of our products.

Green Awards: Draper is a community leader in promoting environmentally sustainable practices. Draper recently received the Environmentalist of the Year award from the Three Rivers Solid Waste Management District, based in Henry County, Indiana, the location of Draper's corporate headquarters. The award cites Draper for exceptional leadership in the pursuit of environmental excellence and responsibility.

Draper recently received a Green-Tint Energy Award from the Indiana Energy Savings Initiative and Westinghouse Corporation, given to Indiana companies who effectively reduced their energy footprint by 50 percent.

Recycling: Draper recycles more than 84 tons of materials per month in nine categories. We have also introduced programs for reusing wood and cardboard products, including hundreds of shipping pallets, skids, and shipping tubes. We are constantly seeking to increase the efficiency of our energy use.

DRAPER®

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