



Business Builder Program

This program is offered as a financing alternative and will accommodate orders \$25K and higher, in addition to the established credit line. To qualify for this financing option, a customer must be in good standing and Tech Data must have sufficient information to determine their current financial position. There are three parties required for this program, the Reseller, the End-User and Tech Data.

1. Reseller requirements:

- Established TD account.
- Latest financial statements
- End User Purchase Order
- Purchase Money Security Interest
- Business Builder Agreement (BBA) to be signed by all three parties
- Reseller Purchase Order
- Reseller invoice
- Payments will be remitted to Tech Data's P.O. box, including cheques received by the Reseller
- Reseller will be responsible for any late payments incurred for invoices beyond approved terms.

2. End-User requirements:

- Business Builder Agreement (BBA) to be signed by all three parties
- All payments will be remitted to Tech Data's P.O. box

(Note: There will be one PMSI per Reseller, one BBA per End-User and one LD per transaction)