

Product Sales Champions

800-237-8931

Contact Tech Data's Product Sales Champions for specialized solutions support.

Vendor Partner	Extension
Pelco	72155, opt. 2
Physical Security	72155
QLogic	77105
Red Hat	82342, opt. 2
Samsung	83622
Software – SMB Elite	23527
SolarWinds	80236, opt. 2
SonicWALL	75529
Sony – Peripherals	83613
Sony VAIO	83216
Sony – Security Systems	84051
Supermicro	84208
Symantec	66818, opt. 3

Vendor Partner	Extension
Tandberg	84208
Targus (Mobile)	78346
Toshiba	83133
Toshiba – Video Surveillance	84051
Trend Micro	82098, opt. 2
USA.Net	82044
Unified Communications	79284
VMware	80333, opt. 2
Xerox	82185, opt. 3

Tech Data Services Contacts

Tech Data Sales and Technical teams

Assigned by customer accounts
+1 (800) 237 8931

TDCreditServices

Enables VARs to preserve and strengthen their purchasing power, operate more efficiently and enhance profits with multiple financing options
+1 (800) 237 8931, ext. 77470
financialservices@techdata.com
www.techdata.com/credit

TDAgency

Full-service marketing agency for VARs
+ (800) 237 8931, ext. 89302
tdagency@techdata.com

TDOnCall

Technical services suite that helps VARs generate new revenue through professional IT services
+1 (800) 237 8931, ext. 64257
tdoncall@techdata.com
www.tdoncall.com

TechSelect

Premier SMB reseller community
+1 (800) 237 8931, ext. 84529
techselect@techdata.com
www.techselect.com

TDIntegration

Custom integration and configuration for everything from basic desktops to complex, multi-server rack systems, custom bundles and asset tagging
+1 (800) 237-8931, ext. 66039, 66438

TDEducation

Broad range of education services to help resellers obtain certifications or resell training
+1 (800) 237 8931, ext. 75002
tdeducation@techdata.com
www.tdeducation.com

TechEDG

Dedicated public-sector business development and sales team
+1 (800) 436 5353
www.techdata.com/
techsolutions/techedg

Tech Data Solutions Center

A 6,000-square-foot solutions center, where VARs can get hands on with the latest technologies
+1 (800) 237 8931

Advanced Infrastructure Solutions (AIS) Division

Data center solutions support, including servers, storage, virtualization and other advanced IT infrastructure solutions
www.techdata.com/
techsolutions/ais

Software Division

Dedicated support helps resellers navigate complex software licensing requirements with quote and bid preparation, order entry, part number retrieval, vendor authorizations, order tracking and license renewals.
+1 (888) 835 4236

Tech Data's Specialized Business Units (SBUs)

Dedicated sales and technical support for niche markets and emerging technologies

Apple SBU

apple@techdata.com

Digital Signage and Projectors SBU

+1 (800) 237 8931, ext. 70101

Document Imaging SBU

+1 (800) 500 0101
documentimaging@techdata.com

Healthcare SBU—TechMed Hotline

+1 (800) 753 4538

Network Security SBU

+1 (800) 237 8931, ext. 82425

Video Surveillance SBU

+1 (800) 208 3190
physicalsecurity@techdata.com

Unified Communication SBU

+1 (800) 237-8931, ext. 79284

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Vendor Partner	Extension
Acer	66347
Adobe	82014
Autodesk	82033
Avaya	77945
Avocent	82272
Axis	72155
Belkin	76012
Brocade	84208
Check Point	83177
Cisco Hardware	72101
Cisco SMB	83126, 81239
Cisco – SMARTnet	72105
Cisco – Field – Central	+1 (574) 323 5567
Cisco – Field – West	+1 (949) 241 2691
Cisco – Field – South East	+1 (727) 460 9065
Cisco – Field – Mid Atlantic	+1 (570) 369 0539
Cisco – Field – South Central	+1 (727) 510 2084
Computer Associates	83091
Corel	84092
Dell	84273
Digital Signage and Projectors	70101
Document Imaging	80305
EMC	66110
Emulex	83617
Enterasys	80304
Ergotron	74007
Extreme	80303

Vendor Partner	Extension
Fujitsu (Mobile)	78346
HP – Storage	80174, opt. 3
HP – Services	84264
HP Networking	82412, opt. 2
HP Supplies	80174, opt. 4
HP Systems	80174, opt. 5
IBM	74426
InFocus	74007
Intel	85087, opt 1
Iomega	83617
Ipswitch	84338
Kaspersky Labs	82416, opt 2
Kingston	66347
LaCie	76012
Lenovo	82828
Lexmark	82267
LifeSize	70454
McAfee	73519
Microsoft	82031
Microsoft – OEM	74413
Mitel	82339
NEC	82032
Netgear	82335
Network Security	82425
Novell	77732
Oracle	82082